AUDITED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

THE HOMELESS ALLIANCE, INC.

June 30, 2017

June 30, 2017

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Independent Auditors' Report

To the Board of Directors of The Homeless Alliance, Inc. Oklahoma City, Oklahoma

Report on the Financial Statements

We have audited the accompanying financial statements of The Homeless Alliance, Inc. (the "Alliance"), a not-for-profit organization, which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Alliance's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Alliance's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Alliance as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards on page 22, as required by Title 2 U.S Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, and the schedule of expenditures of city awards on page 23, as required by the City of Oklahoma City, are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated January 11, 2018 on our consideration of the Alliance's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Alliance's internal control over financial reporting and compliance.

Rose Rock CPAS PLLC

Edmond, Oklahoma January 11, 2018

STATEMENTS OF FINANCIAL POSITION

			Jun	e 30)
			2017		2016
ASSETS					
		Ф	144.007	Ф	247.025
Cash and cash equivalents		\$	144,007	\$	347,825
Contributions receivable, net			379,849		525,759
Fees and grants receivable			323,161		93,174
Prepaids and other assets			9,565		9,212
Property and equipment:			150 400		150 400
Land			159,400		159,400
Building			6,993,500		6,982,932
Land improvement			72,487		72,487
Furniture and equipment			455,843		439,063
Vehicles			26,909	_	26,909
			7,708,139		7,680,791
Less accumulated depreciation			1,658,235	_	1,391,424
Property and equipment, net			6,049,904	_	6,289,367
	TOTAL ASSETS	\$	6,906,486	\$	7,265,337
LIABILITIES AND NET ASSETS					
LIABILITIES					
Accounts payable		\$	117,317	\$	122,095
Payroll liabilities			30,986		4,825
Accrued vacation			39,502		37,088
Pledges payable			-		350,000
Accrued expenses			3,446		57
Notes payable			529,316		567,072
Line of credit			68,689		-
Capital lease obligation			13,269		
	TOTAL LIABILITIES		802,525		1,081,137
NET ASSETS					
Unrestricted			4,745,642		5,105,791
Unrestricted - Board designated			100,000		50,000
Temporarily restricted			1,258,319		1,028,409
	TOTAL NET ASSETS		6,103,961	_	6,184,200
	TOTAL LIABILITIES AND NET ASSETS	\$	6,906,486	\$	7,265,337

STATEMENTS OF ACTIVITIES

		Year Ended J	une 30, 2017		Year Ended June 30, 2016					
		Temporarily Permanently		-	Temporarily	Permanently				
	Unrestricted	Restricted	Restricted	Total	Unrestricted	Restricted	Restricted	Total		
SUPPORT AND OTHER REVENUES										
Grants	\$ 1,573,352	\$ 69,920	\$ -	\$ 1,643,272	\$ 892,206	\$ 191,970	\$ -	\$ 1,084,176		
Contributions	871,198	456,806	-	1,328,004	1,183,475	207,402	-	1,390,877		
Program revenue	241,010	-	-	241,010	185,303	-	-	185,303		
Contributed services	33,505	-	-	33,505	38,455	-	-	38,455		
Investment income (loss)	1,220	-	-	1,220	687	-	-	687		
Net assets released from restrictions	296,816	(296,816)	<u>-</u> _		687,579	(677,850)	(9,729)			
TOTAL SUPPORT AND OTHER REVENUES	3,017,101	229,910	-	3,247,011	2,987,705	(278,478)	(9,729)	2,699,498		
EXPENSES										
Program expenses	3,119,630	-	-	3,119,630	2,826,942	-	-	2,826,942		
Administrative and general	182,947	-	-	182,947	114,767	-	-	114,767		
Fundraising	24,673	<u>-</u> _	<u>-</u> _	24,673	33,758	<u>=</u>	<u> </u>	33,758		
TOTAL EXPENSES	3,327,250			3,327,250	2,975,467			2,975,467		
CHANGE IN NET ASSETS	(310,149)	229,910	-	(80,239)	12,238	(278,478)	(9,729)	(275,969)		
NET ASSETS AT BEGINNING OF YEAR	5,155,791	1,028,409		6,184,200	5,143,553	1,306,887	9,729	6,460,169		
NET ASSETS AT END OF YEAR	\$ 4,845,642	\$ 1,258,319	\$ -	\$ 6,103,961	\$ 5,155,791	\$ 1,028,409	\$ -	\$ 6,184,200		

STATEMENTS OF CASH FLOWS

	Year Ended June 30			ed
		2017		2016
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	(80,239)	\$	(275,969)
Adjustments to reconcile change in net assets to				
net cash provided by operating activities:				
Depreciation		267,473		306,102
Changes in operating assets and liabilities:				
Contributions receivable		145,910		(278,216)
Fees and grants receivable		(229,987)		172,305
Prepaids and other assets		(353)		713
Accounts payable		(4,778)		(240,217)
Payroll liabilities		26,161		4,217
Accrued vacation		2,414		2,795
Pledges payable		(350,000)		350,000
Accrued expenses		3,389		(6,014)
Net cash provided by (used in) operating activities		(220,010)		35,716
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchases of fixed assets		(13,083)		(26,396)
Payments on construction in progress		_		(371,136)
Net cash used in investing activities		(13,083)		(397,532)
CASH FLOWS FROM FINANCING ACTIVITIES				
Payments on notes payable		(37,756)		(35,993)
Draws on line of credit		368,024		100,000
Payments on line of credit		(299,335)		(100,000)
Payments on capital lease obligation		(1,658)		
Net cash provided by (used in) investing activities		29,275		(35,993)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(203,818)		(397,809)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		347,825		745,634
CASH AND CASH EQUIVALENTS AT END OF YEAR	<u>\$</u>	144,007	\$	347,825
SUPPLEMENTAL CASH FLOW DISCLOSURE				
Cash paid for interest	<u>\$</u>	30,396	\$	29,305
SUPPLEMENTAL DISCLOSURE OF NONCASH ACTIVITIES:				
Fixed asset acquisition funded by capital lease borrowing	\$	14,927	\$	_
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STATEMENTS OF FUNCTIONAL EXPENSES

	Year Ended June 30, 2017						 Year Ended June 30, 2016							
		Program Expenses		ministrative d General	Fu	ndraising	Total Expenses	C		Administrative and General Fundraising			Total Expenses	
Salaries	\$	647,666	\$	57,888	\$	15,482	721,036	\$ 611,528	\$	30,915	\$	23,029	\$	665,472
Employee benefits		119,008		34,330		276	153,614	101,231		15,803		3,392		120,426
Payroll taxes		52,586		6,163		1,194	59,943	51,024		2,906		1,785		55,715
Day shelter - outsourced staffing		310,824		-		-	310,824	260,157		-		-		260,157
Day shelter - other operations		76,247		-		-	76,247	99,903		-		-		99,903
Depreciation		267,094		379		-	267,473	305,723		379		-		306,102
Grants to other organizations		-		-		-	-	350,000		-		-		350,000
Insurance		38,909		2,653		-	41,562	35,472		2,653		-		38,125
Interest		26,703		3,693		-	30,396	29,168		137		-		29,305
Minor equipment and repairs		109,777		65		-	109,842	53,977		1,435		22		55,434
Occupancy		113,977		2,074		-	116,051	111,583		3,382		436		115,401
Printing and supplies		84,684		7,529		5,938	98,151	67,381		2,604		3,511		73,496
Professional sevices		186,430		64,196		1,780	252,406	239,349		51,441		1,265		292,055
Specific assistance		1,076,863		376		-	1,077,239	499,080		-		-		499,080
Other	_	8,862		3,601		3	 12,466	 11,366		3,112		318		14,796
	\$	3,119,630	\$	182,947	\$	24,673	\$ 3,327,250	\$ 2,826,942	\$	114,767	\$	33,758	\$	2,975,467

NOTES TO FINANCIAL STATEMENTS

THE HOMELESS ALLIANCE, INC.

June 30, 2017

NOTE A--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization: The Homeless Alliance, Inc. (the Alliance), was organized in April, 2004 under the laws of the State of Oklahoma as a not-for-profit corporation. The Alliance is dedicated to improving the system of care for the homeless in Oklahoma City through collaboration with government, faith-based, and nonprofit service providers, city government, and local businesses. The ultimate goal of the Alliance is to rally the community to end long-term homelessness in Oklahoma City by preventing homelessness and increasing the supply of affordable and permanent supportive housing to move those who are currently homeless back into housing. As a means of reaching the goal of ending homelessness, the Alliance envisions a cohesive collaborative and coordinated system of care, utilizing recognized best practices to dramatically improve the services provided to the homeless population. The Alliance seeks to find better ways to help the homeless and make the system more efficient, rational and caring.

The Alliance is supported by public donations, grants and other financial support from private foundations and other grant-making organizations in addition to governmental funding. Members of the Alliance's Board of Directors serve on a voluntary basis and receive no compensation.

<u>Basis of Accounting</u>: The financial statements have been prepared on the accrual basis of accounting. Under the accrual basis of accounting, revenue is recorded when earned and expenses are recorded when incurred. Revenues earned but not received and expenses incurred but not paid are recorded as receivables and liabilities, respectively, on the statements of financial position. Net assets represent cumulative revenue over expenses incurred.

<u>Basis of Presentation</u>: Financial statement presentation follows the recommendations of the Financial Accounting Standards Board's ("FASB") ASC 958 under which the Alliance is required to report information regarding its financial position and activities according to the three classes of net assets as follows:

- Unrestricted net assets Represents resources that are generally not subject to donor-imposed restrictions. Unrestricted net assets may be designated for specific purposes by action of the Board of Directors. At June 30, 2017 and 2016, the Alliance had \$100,000 and \$50,000, respectively, of unrestricted net assets designated by the Board of Directors as a reserve.
- Temporarily restricted net assets Net assets subject to donor-imposed restrictions that may or will be met, either by actions of the Alliance and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. At June 30, 2017 and 2016, the Alliance had \$1,258,319, and \$1,028,409, respectively, of temporarily restricted net assets relating to unused contributions designated for specific programs and time restrictions on certain long-term assets.

THE HOMELESS ALLIANCE, INC.

June 30, 2017

NOTE A--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES--CONTINUED

Basis of Presentation--Continued:

• Permanently restricted net assets – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Alliance. At June 30, 2017 and 2016, the Alliance had no permanently restricted net assets.

Contributions are reported as increases in the appropriate category of net assets. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulations or by law. Expirations of temporary restrictions recognized on net assets (i.e. donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restriction in the statement of activities. Donor restricted contributions whose restrictions are met within the same year as received are reflected as unrestricted contributions in the accompanying financial statements. Temporary restrictions on gifts to acquire long-lived assets are considered met in the period in which the assets are acquired or placed in service. Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of the gift. Contributions to be received after one year are discounted at a rate commensurate with the risk involved. Amortization of the discount is recorded as additional contribution revenue and used in accordance with donor-imposed restrictions, if any. An allowance for uncollectible receivables is established based on management's judgment and analysis of credit worthiness of the donors, past collection experience and other relevant factors. The Alliance had \$416,240 and \$528,216 in contributions receivable as of June 30, 2017 and 2016, respectively. An allowance for uncollectible contributions receivable of \$2,500 and \$2,457 has been included in the accompanying financial statements as of June 30, 2017 and 2016, respectively.

The Alliance reports gifts of land, buildings and equipment as unrestricted support unless donor stipulations specify how the donated assets must be used. Gifts of long-lived assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Alliance reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

<u>Cash and Cash Equivalents:</u> For purposes of the statement of cash flows, the Alliance considers all highly liquid investments with original maturities of three months or less to be cash equivalents. As of June 30, 2017 and 2016, the Alliance had no cash equivalents.

THE HOMELESS ALLIANCE, INC.

June 30, 2017

NOTE A--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES--CONTINUED

<u>Fixed Assets</u>: Property and equipment are carried at cost at the date of acquisition or fair value at the date of donation in the case of gifts, net of accumulated depreciation. Depreciation on property and equipment is calculated on the straight-line method over the estimated useful lives of the assets, which range from one to thirty years. Normal repairs and maintenance expenditures are expensed when incurred.

<u>Functional Expense Allocation</u>: The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of functional expenses. Accordingly, indirect costs have been allocated among the programs and supporting services benefited. The allocation of certain indirect expenses between administrative and general, fundraising and program services (the programs conducted by the Alliance) is based on estimates and the determination of the percentage of effort expended by employees and other statistical factors.

<u>Program Revenue</u>: Program revenue consists primarily of rent payments from clients and sales of the Curbside Chronicle magazine.

<u>Tax Status</u>: The Alliance is a not-for-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. It has been classified as an organization that is not a private foundation under Section 509(a)(l) of the Internal Revenue Code.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Concentrations of Credit Risk</u>: The Alliance has concentrated its credit risk by maintaining deposits at financial institutions which, at times, may exceed federally insured limits. Management of the Alliance does not consider this to be an unreasonable risk of loss. All of the Alliance's bank deposits held at June 30, 2017 and 2016 were insured or collateralized.

<u>Donated Goods and Services</u>: The Alliance receives donated goods and services from a variety of professionals and organizations. The services and facilities are valued at their fair market value.

<u>Subsequent Events</u>: Subsequent events have been evaluated through January 11, 2018, which is the date the financial statements were available to be issued.

THE HOMELESS ALLIANCE, INC.

June 30, 2017

NOTE B--FEES AND GRANTS

The following agreements have been entered into by the Alliance:

Homeless Management Information System (HMIS): All communities, states and tribal entities receiving U.S. Housing and Urban Development ("HUD") funds for the homeless are required to implement an HMIS. The funds are to be used to provide information technology hardware, software and training to agencies that serve the homeless in order to track the progress of individuals receiving services, to share information among agencies on shared clients, and to provide a means to aggregate data on the homeless within the community. Funding is made available under the HUD Supportive Housing Grant Program administered by the City of Oklahoma City ("City"). The grant is a cost-reimbursement grant totaling \$88,000 for November 1, 2016 through October 31, 2017. This grant requires the Alliance to provide a 25% cash match. The City retains \$4,000 of the entire grant as administrative fees, and the Alliance is allowed administrative expenditures of \$4,000, leaving a net amount for program service expenditures of \$80,000 for the grant period.

Coordinated Case Management: Funding is to provide a coordinated team-based approach to help homeless families and families at risk of becoming homeless move from emergency shelters to secure housing. The program matches case managers from existing local agencies that serve the homeless to provide coordinated care for families in the program. This cost-reimbursement grant for \$68,121 covers direct financial assistance for rent, security deposits and utility payments and deposits as well as operational costs and quality assurance. The grant requires the Alliance to provide a match of 100%. The funds were made available under the HUD Emergency Solutions Grant Program administered by the City.

Journey Home OKC Chronically Homeless: Two cost-reimbursement grants are used to fund the Journey Home program which is modeled after the national 100,000 Homes initiative to identify and house medically vulnerable chronically homeless people. Under the HUD's Continuum of Care Program, funding is provided to lease scattered site units of permanent supportive housing for chronically homeless meeting the needs guidelines under HUD's Supportive Housing Grant Program and provide case management, life skills, and employment services for these individuals. Of the \$347,009 available, the City retains \$15,299 as administrative fees and the Alliance is allowed the same amount for its administrative expenses leaving \$316,411 to provide services and housing. This grant requires a cash or in-kind match of \$58,895. This grant term began August 1, 2016 and will end December 31, 2017. The Alliance also received funding under HUD's Emergency Solutions Grant Program to provide case management focused on the chronically homeless population and rent, utilities, security deposits, and supplies needed to get these clients in a home in order to stay housed. Case management services are provided by the Homeless Alliance or local partner agencies in a team-based approach. This grant is for \$31,454 and requires the Alliance to provide a match of 100%. Both of these grants are administered by the City.

THE HOMELESS ALLIANCE, INC.

June 30, 2017

NOTE B--FEES AND GRANTS--CONTINUED

<u>Building Foundations</u>: Under the HUD's Continuum of Care Program, funding is provided to lease scattered site units of permanent supportive housing for individuals and families meeting the needs guidelines under HUD's Supportive Housing Grant Program and provide case management, life skills, and employment services for these families. This cost-reimbursement grant is also administered by the City and ends on October 31, 2017. Of the \$451,779 available, the City retains \$19,836 as administrative fees and the Alliance is allowed the same amount for its administrative expenses leaving \$412,107 to provide services and housing. This grant requires a cash or in-kind match of \$63,561.

HOME Program Loan: On May 27, 2015, the Alliance entered into a forgivable loan agreement with the City in the amount of \$670,000 to construct 20 units of single room occupancy rental housing for chronically homeless persons at the WestTown campus. HOME funds are provided under the HOME Investment Partnership Act through HUD. The loan requires principal only payments as long as half of the units are used for a period of twenty years to house very low income households that are at or below 50% of the Area Median Income Level. As long as these provisions are met, the loan payments can be deferred under the agreement. If these requirements are not met, the loan accrues interest at an annual rate of 1%. Annual payments of \$33,500 are required beginning January 1, 2018 and continue through January 31, 2037 unless the repayment is deferred. Any repayments deferred will be forgiven at the end of twenty years. In accordance with generally accepted accounting principles, loan fund advances were reported as temporarily restricted revenue when received. As of June 30, 2017, \$670,000 had been advanced under the agreement.

CDBG Program Loan: On February 24, 2015, the Alliance entered into a forgivable loan agreement with the City in the amount of \$155,000 to clear and improve the site for construction of 20 units of single room occupancy rental housing units for chronically homeless persons at the WestTown campus. CDBG funds are provided under a Community Development Block Grant through HUD. For twenty years, eleven of the units must be reserved exclusively for rent to chronically homeless persons defined by HUD as either an unaccompanied homeless individual with a disabling condition who has been continuously homeless for a year or more or who has had at least four episodes of homelessness in the past three years. The loan is secured by a mortgage on the property. The loan requires principal only payments as long as 51 % of the units are used for a period of twenty years to house very low income households that are at or below 50% of the area median income level. As long as these provisions are met, the loan payments can be deferred under the agreement. If these provisions are not met, the loan accrues interest at an annual rate of 1%. Annual payments of \$7,750 are required beginning January 1, 2018 and continue through January 31, 2037 unless the repayment is deferred. Any repayments deferred will be forgiven at the end of twenty years. In accordance with generally accepted accounting principles, loan fund advances were reported as temporarily restricted revenue when received. As of June 30, 2017, \$149,412 had been advanced under the agreement.

THE HOMELESS ALLIANCE, INC.

June 30, 2017

NOTE B--FEES AND GRANTS--CONTINUED

<u>HOPWA</u>: The Alliance contracted with the City of Oklahoma City to operate the housing assistance and supportive services programs for low-income eligible persons with HIV/AIDS and their families living within the Oklahoma City Eligible Metropolitan Statistical Area. The Alliance provides case management services and housing assistance to program participants. The contract term is July 1, 2016 to June 30, 2017 or until available funds are exhausted. The maximum for this grant is \$528,004. Grant funds are received from the City of Oklahoma City on a reimbursement basis.

Oklahoma City Housing Authority H30K Program: The Alliance contracted with the Oklahoma City Housing Authority to provide services to promote a trauma informed system of care to support homeless veterans and chronically homeless non-veterans using Pathways to Housing First philosophy of care. The Alliance provides project management for the local community by facilitating communication and consortium building activities, maintaining a central registry of program participants, and verifying client eligibility. The contract term is October 1, 2016 through September 30, 2017. The Alliance receives \$9,583 per month under this contract.

The following is a summary of fees and grants receivable at June 30:

	2017	2016
City of Oklahoma City		
Homeless Management Information System	\$ 1,087	\$ 7,931
Coordinated Case Management	1,852	-
Journey Home OKC Chronically Homeless	24,521	-
Building Foundations	103,604	66,077
HOPWA	62,640	-
Other Emergency Solutions Grants	4,404	-
Professional Services Contract - WRC	47,550	
Total City of Oklahoma City	245,658	74,008
Mental Health Association Oklahoma	20,003	-
Oklahoma City Housing Authority (H3OK)	57,500	19,166
Total	\$ 323,161	\$ 93,174

NOTE C--HOUSING DEVELOPMENT PRIVATE GRANT

On November 6, 2015, the Alliance received a \$500,000 private grant of which \$150,000 was to be used for general operating support and \$350,000 was to be used for housing development. Of this total grant, \$350,000 was outstanding and is included in contributions receivable as of June 30, 2016.

THE HOMELESS ALLIANCE, INC.

June 30, 2017

NOTE C--HOUSING DEVELOPMENT PRIVATE GRANT--CONTINUED

During the year ended June 30, 2016, the Alliance, with the approval of the private grantor, pledged a \$350,000 contribution to Mental Health Association Oklahoma (the "Association") as part of an agreement under which the Association is to apply the funds towards the purchase of a housing complex in Oklahoma City to be used in part for Alliance's housing programs. Under this agreement, the Alliance receives no ownership interest in the purchased property. This pledge was included in pledges payable as of June 30, 2016 and was paid in July 2016.

NOTE D--CAPITAL LEASE OBLIGATION

The Alliance entered into a lease agreement for computer equipment in March 2017. Terms of the lease call for monthly lease payments of \$473 over 3 years. This lease agreement has been presented as a capital lease in the accompanying financial statements. Lease payments began in March 2017, but the leased equipment was not installed until June 25, 2017. The leased equipment has a capitalized cost of \$14,927 at June 30, 2017. No leased equipment amortization expense was recorded during the year ended June 30, 2017.

The following summarizes the future minimum lease payments under the capital lease as of June 30, 2017:

	Less Interest	
Payment	Expense	Principal
5,677	701	4,976
5,677	701	4,976
3,785	468	3,317
\$ 15,139	\$ 1,870	\$ 13,269
	5,677 5,677 3,785	Payment Expense 5,677 701 5,677 701 3,785 468

NOTE E--REVOLVING DRAW PROMISSORY NOTE

On April 15, 2015, the Alliance renewed a revolving draw promissory note dated April 15, 2014 under which up to \$250,000 in financing was available to the Alliance. The note was renewed on April 15, 2017. Note terms specify an initial interest rate of 6% subject to periodic adjustment to the lending institution's prime rate. Interest payments are required monthly. All outstanding principal and interest is due on April 15, 2018. The note had a \$68,689 and \$0 outstanding principal balance at June 30, 2017 and 2016, respectively.

THE HOMELESS ALLIANCE, INC.

June 30, 2017

NOTE F--NOTE PAYABLE

The Alliance previously refinanced the mortgage note with a local bank for the purchase of the property known as the WestTown Campus. The note is secured by a mortgage lien on the property.

Note terms specify an interest rate of 4.75%. The note requires 83 monthly payments of \$5,352 beginning March 20, 2013 and one final payment of \$431,053 on February 20, 2020. The outstanding principal balance at June 30, 2017 is \$529,316.

Expected maturities of notes payable in future fiscal years as of June 30, 2017, are as follows:

2018	\$ 39,946
2019	41,885
2020	447,485
	\$ 529,316

NOTE G--TEMPORARILY RESTRICTED NET ASSETS

Net assets are temporarily restricted for the following purposes at June 30:

	2017	2016
Loan - HOME Construction Loan	\$ 670,000	\$ 670,000
Private Foundation	320,000	0 125,000
Loan - CDBG Construction Loan	149,412	2 149,412
Chronically Homeless	49,320	6 29,453
Curbside Chronicle	29,350	6 1,375
Kennel and Pet Deposits	17,33	8 26,322
Healthcare	12,11:	5 -
Other	6,62	5 20,398
Fresh Start	1,419	9 2,177
Holidays	1,293	-
Winter Survival	1,150	0 -
Fundraiser - City Care	200	0 -
Permanent Supportive Housing Program	8:	5 893
Veteran Programs		- 3,379
	\$ 1,258,319	9 \$ 1,028,409

THE HOMELESS ALLIANCE, INC.

June 30, 2017

NOTE H--CONTRIBUTED GOODS AND SERVICES

The Alliance recognizes contribution revenue for certain goods and services received at the estimated fair value of those services. Those services include the following items during the year ended June 30:

2017	2016
\$ 30,522	\$ 33,005
2,983	5,450
\$ 33,505	\$ 38,455
	\$ 30,522 2,983

NOTE I--RETIREMENT PLAN

On January 1, 2005, the Alliance adopted a Simple Individual Retirement Account (Simple IRA). Employees who earn at least \$5,000 per year are eligible to participate in the plan. The Alliance contributes a matching amount equal to the employee's contribution, up to 3% of the employee's compensation. For the years ended June 30, 2017 and 2016, the Alliance's contribution totaled \$13,836 and \$13,413, respectively.

NOTE J--COMMITMENTS AND CONTINGENCIES

In the normal course of its operations, the Alliance receives grant funds from various federal and state agencies. The grant programs are subject to audit by the agents of the granting authority, the purpose of which is to ensure compliance with conditions precedent to the granting of funds. The Alliance's management does not believe that any liability for reimbursement which may arise as the result of such audits will be material to its operations.

NOTE K--RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In August 2015, the FASB issued Accounting Standards Update ("ASU") 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date. The amendments in this ASU defer the effective date of FASB ASU 2014-09, Revenue from Contracts with Customers (Topic 606) for all entities by one year. The provisions of FASB ASU 2014-09 affect any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets and supersedes the revenue recognition requirements in Revenue Recognition (Topic 605), and most industry-specific guidance. FASB ASU 2014-09 also supersedes some cost guidance included in Revenue Recognition-Construction-Type and Production-Type Contracts (Subtopic 605-35). FASB ASU 2014-09's core principle is that an entity will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services.

THE HOMELESS ALLIANCE, INC.

June 30, 2017

NOTE K--RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS--CONTINUED

In doing so, entities will need to use more judgment and make more estimates than under today's guidance. These may include identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price and allocating the transaction price to each separate performance obligation. In March 2016, the FASB issued ASU 2016-08 further clarifying aspects of Topic 606 which discuss the core principle of Topic 606 in order to improve the operability and understandability of the implementation guidance on principal versus agent considerations. For nonpublic entities, the provisions of FASB ASU 2014-09 are effective for fiscal years beginning after December 15, 2018. For nonpublic entities, early adoption of FASB ASU 2014-09 is also permitted for fiscal years beginning after December 15, 2016.

In February 2016, FASB issued ASU 2016-02, *Leases (Topic 842)*. ASU 2016-02 was issued to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. The amendments are effective for fiscal years beginning after December 15, 2019.

In August 2016, FASB issued ASU 2016-14, *Not-for-Profit Entities (Topic 958)*. ASU 2016-14 changes the financial statement presentation and disclosure requirements for not-for-profit entities with the intention of providing more relevant information about their resources and changes in those resources to financial statement users. ASU 2016-14 decreases the number of net asset classifications from three to two based on the existence of donor restrictions. ASU 2016-14 also requires additional disclosures regarding board-designations on net assets, "underwater" endowment funds, liquidity and methods used to allocate costs to functional expense categories. Investment expenses must be presented net of investment returns, and reconciliations from the direct method of presenting operating cash flows to the indirect is no longer required. ASU 2016-14 is effective for fiscal years beginning after December 15, 2017. Early adoption is permitted.

Management is currently evaluating the impact the adoption of the pronouncements will have on the Alliance's financial statements in future reporting periods.



Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Board of Directors The Homeless Alliance, Inc. Oklahoma City, Oklahoma

We have audited, in accordance with the auditing standards generally accepted in the United States of America ("GAAP") and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of The Homeless Alliance, Inc. (the "Alliance"), a not-for-profit organization, which comprise the statement of financial position as of June 30, 2017 and 2016 and the related statement of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated January 11, 2018.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Alliance's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Alliance's internal control. Accordingly, we do not express an opinion on the effectiveness of the Alliance's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Alliance's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to material weaknesses. However, material weaknesses may exist that were not identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Alliance's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Alliance's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Alliance's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Rose Rock CPA's PLLC

Edmond, Oklahoma January 11, 2018



Independent Auditors' Report on Compliance for Each Major Program and on Internal Control over Compliance Required by the Uniform Guidance

To the Board of Directors Homeless Alliance, Inc. Oklahoma City, Oklahoma

Report on Compliance for Each Major Federal Program

We have audited The Homeless Alliance, Inc.'s (the "Alliance") compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on the Alliance's major federal program for the year ended June 30, 2017. The Alliance's major federal program is identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its major federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of the Alliance's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 *U.S. Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Alliance's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of the Alliance's compliance with those requirements.

Opinion on Each Major Federal Program

In our opinion, the Alliance complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended June 30, 2017.

Report on Internal Control over Compliance

Management of the Alliance is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Alliance's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Alliance's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies mat exist that were not identified. We identified one deficiency in internal control over compliance, described in the accompanying schedule of findings and questioned costs as Finding 2017-001, that we consider to be a significant deficiency.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Report on Schedules of Expenditures of Federal and City Awards

We have audited the financial statements of the Alliance which comprise the statement of financial position as of June 30, 2017 and the related statement of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements. We issued our report thereon dated January 11, 2018, which contained an unmodified opinion on the financial statements as of and for the year ended June 30, 2017, and the related notes to the financial statements. Our audit was performed for the purpose of forming our opinion on the financial statements that collectively comprise the Alliance's financial statements.

The accompanying schedule of expenditures of federal awards, as required by the Uniform Guidance, and the schedule of expenditures of city awards are presented for the purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedules of expenditures of federal and city awards are fairly stated in all material respects in relation to the basic financial statements as a whole.

Rose Rock CPAs PLLC

Edmond, Oklahoma January 11, 2018

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

Year ended June 30, 2017

Federal Grantor/Pass-Through Grantor and Program Title	Federal CFDA Number	Federal Award Expenditures
U.S. Department of Housing and Urban Development		
Pass-through the City of Oklahoma City:		
Continuum of Care Program 2015-2016 Continuum of Care Program 2016-2017 Total Continuum of Care Program	14.267 14.267	\$ 220,525 417,875 638,400
HMIS Technical Assistance 2015-2016 HMIS Technical Assistance 2016-2017 Total HMIS Technical Assistance	14.261 14.261	1,514 75,921 77,435
Emergency Solutions Grant Program	14.231	105,679
HOPWA	14.241	491,706
Community Development Block Grant - Loan Total CDBG - Entitlement Grants Cluster	14.218	149,412 149,412
HOME Investment Partnerships Program - Loan	14.239	670,000
Total U.S. Department of Housing and Urban Development		2,132,632
U.S. Department of Health and Human Services		
Pass-through the Oklahoma Department of Mental Health and Substance Abuse Services: Oklahoma City Housing Authority		
Substance Abuse and Mental Health Services Administration:		
Substance Abuse and Mental Health Services: H30K Project	93.243	115,002
Total U.S. Department of Health and Human Services		115,002
U.S. Department of Homeland Security		
Emergency Food and Shelter National Board Program	97.024	15,000
Total U.S. Department of Homeland Security		15,000
TOTAL EXPENDITURES OF FEDERAL AWARDS		\$ 2,262,634

See accompanying notes to schedule of expenditures of federal awards.

SCHEDULE OF EXPENDITURES OF CITY AWARDS

Year ended June 30, 2017

		City Award	
City Grantor and Program Title		Expenditures	
City of Oklahoma City			
Coordinated Case Management		\$	10,000
Agency Fees			190,050
	Total City of Oklahoma City		200,050
TOTAL EXPENDITURES OF CITY AWARDS		\$	200,050

See accompanying notes to schedule of expenditures of city awards.

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AND CITY AWARDS

June 30, 2017

(1) <u>BASIS OF PRESENTATION</u>

The schedules of expenditures of federal and city awards are summaries of the Alliance's federal and city award programs presented on the modified accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America. The information in the schedule of expenditures of federal awards is presented in accordance with the requirements of the Uniform Guidance. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of the Alliance's financial statements. Because the schedules present only a selected portion of the operations of the Alliance, the schedules are not intended to and do not present the financial position, changes in net assets, or cash flows of the Alliance.

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the schedules of expenditures of federal and city awards are reported on the modified accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

The Alliance allocates certain indirect expenses to its programs based on management estimates and the determination of the percentage of effort expended by employees and other statistical factors. In this manner, the Alliance has elected not to use the 10 percent de minimis indirect cost rate, which is allowed in accordance with the Uniform Guidance.

(3) SUB-RECIPIENTS

Of the expenditures presented in the schedule of expenditures of federal awards, the Alliance did not provide any awards to sub-recipients.

(4) OUTSTANDING FEDERAL LOANS

As of June 30, 2017, the Alliance has outstanding federal loan obligations of \$149,412 under the Community Development Block Grant and \$670,000 under the HOME Investment Partnerships Program. These amounts on the schedule of expenditures of federal awards include cumulative, outstanding loan proceeds as of June 30, 2017. Both loans are forgivable based on the Alliance's continued compliance with specified grant requirements.

SECTION I--SUMMARY OF AUDITORS' RESULTS

Financial Statements

- a. The independent auditors' report on the financial statements expressed an unmodified opinion.
- b. No significant deficiencies or material weaknesses were reported in the independent auditors' report on internal control over financial reporting.
- c. No instances of noncompliance material to the financial statements of the Alliance were disclosed during the audit.

Federal Awards

- d. One significant deficiency in internal control over compliance with requirements applicable to major federal awards programs was reported in the independent auditors' report on internal control over compliance as Finding 2017-001.
- e. The independent auditors' report on compliance for the major federal awards programs expressed an unmodified opinion.
- f. The audit disclosed no findings required to be reported by the Uniform Guidance.
- g. The federal award program tested as a major program includes:

CFDA Number

HOPWA – Housing Opportunities for Persons with AIDS

14.241

- h. A threshold of \$750,000 was used to distinguish between Type A and Type B programs, as those terms are defined by the Uniform Guidance.
- i. For the year ended June 30, 2017, the Alliance met the criteria to be a low-risk auditee, as described by the Uniform Guidance.

SCHEDULE OF FINDINGS AND (OUESTIONED COSTSCONTINUED
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June 30, 2017

Compliance Findings
None
Internal Control Findings
None

SECTION III--FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

Compliance Findings

None

Internal Control Findings

See Finding 2017-001

PRIOR AUDIT FINDINGS AND QUESTIONED COSTS

Compliance Findings

None

Internal Control Findings

None

Finding 2017-001 – Income Calculation and Verification – Significant Deficiency

Finding: During our audit procedures over a sample of HOPWA program participant eligibility files, we identified inconsistencies in the calculation and documentation of participant income including annual recertifications of participant income. Income determination issues were identified in seven out of the twenty participant files tested.

Condition: The Alliance did not consistently calculate HOPWA program participant income and consistently maintain sufficient documentation to support participant income determinations.

Context: This matter is limited to the income determination component of the HOPWA program participant eligibility determination process.

Criteria: 24 CFR Part 574.3 defines eligibility standards for participation in the HOPWA program including the definition of "low-income individual". 24 CFR Part 574.530 requires each grantee to maintain records for a period of four years to document compliance with the provisions of 24 Part 574 including income verification.

Effect: This matter increases the risk that an ineligible individual could receive benefits from the HOPWA program.

Cause: The Alliance's internal controls for HOPWA program participant income calculation, annual income recertification, and related documentation retention were not sufficiently designed and implemented to ensure that each participant's file included required income calculations and supporting documents.

Recommendation: We acknowledge that the Alliance assumed responsibility for the HOPWA program for the first time during the year ended June 30, 2017 and that many challenges in the Alliance's operation and administration of the HOPWA program were inherited from other organizations and greatly increased the difficulty of ensuring compliance. We recommend that the Alliance's management develop a formal process for eligibility determination. This process should include policies for: (1) calculating participant income consistent with HUD guidance; (2) documenting the methodology used to calculate participant income; (3) documenting the income source documents used in the income calculation, including linkage between the source documents and the actual income calculation; and (4) establishing the required annual income recertifications schedule. We recommend that the Alliance's management consider implementing an ongoing internal audit process that includes the review of a sample of HOPWA participant files on at least a quarterly basis by an individual not responsible for the maintenance of those files.

Alliance's Response: See accompanying Corrective Action Plan.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS--CONTINUED

June 30, 2017

CORRECTIVE ACTION PLAN

Finding 2017-001 - Income Calculation and Verification

Homeless Alliance, Inc. Management's response:

We concur with the finding that not all of the income verifications were properly documented in the file. We appreciate the acknowledgement that the files we inherited with the program were in many cases incomplete and the circumstances of the transition were difficult. The City of Oklahoma City has rolled out new required forms for documenting, among other things, income levels for all HUD-funded programs including HOPWA. These forms along with copies of the documentation used to determine income will be uploaded into the client's electronic file in ServicePoint software which is the Homeless Management Information System the Oklahoma City Continuum of Care requires we use. Dan Straughan, as Executive Director, is responsible for resolving this finding. The forms are currently being implemented for all new clients and a schedule of recertification is in place to ensure the files on current program participants will have the forms in place by March 1, 2018. A staff member has been assigned to conduct ongoing random file reviews to verify compliance.